
From: Richard Kahn <[REDACTED]>
Sent: Friday, September 14, 2018 9:13 PM
To: jeffrey E.
Subject: Fwd: LYFT

fizel not current on Lyft and questions whether ride share =ill ever be profitable..

Richard Kahn
HBRK Associates Inc.
575 =exington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

Begin forwarded message:

From: =/b>David Fizel <[REDACTED]>
Subject: =/b>Re: LYFT
Date: =/b>September 14, 2018 at 5:10:01 =M EDT
To: =/b>Richard Kahn <[REDACTED]>

Thank you, to you as well. I'm not current on =YFT to give you a good answer. I'm on the fence on ride share =s profitability has been elusive.

On Sep 14, 2018, at 4:46 PM, Richard Kahn <[REDACTED]> wrote:

happy new year
hope you are well

jee wanted me to ask your thoughts on LYFT..and if you =ill be buying pre-ipo
thanks

Richard Kahn
HBRK Associates Inc.

575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cel [REDACTED]

----- Forwarded message -----

From: Paul Barrett <[REDACTED]> >
Date: Fri, Sep 14, 2018 at 4:38 PM
Subject: LYFT
To: jeffrey E. <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >
CC: Richard Kahn <[REDACTED]> <mailto:[REDACTED]> >

Jeffrey

Let me know if you care for LYFT pre-IPO shares.

I have not seen the sponsor's model yet but high level:

- * \$15.4Bln valuation
- * 2018 revs expected to be \$2.2Bln and \$3.3Bln in 2019
- * Equates to 7x 2018 sales and 4.6x 2019 sales
- * Expected Q1/Q2 '19 IPO
- * Buy into an SPV on the cap table
- * Fees: 10% placement and 10% performance fee. I could negotiate that!
- * Standard 6 month post IPO lock up

Let me know if this is of interest and I can go down to their offices and review their models/comps.

Paul

Paul Barrett

Alpha Group Capital LLC

142 W 57th Street, 11th Floor, New York, NY 10019

[REDACTED] (o) [REDACTED] (c)

<image003.jpg>

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=lease note

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